

ISMAIL KHALIL, CFA, FRM

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EDUCATION

ESSEC Business School

Paris, France

Msc in Data Sciences and Business Analytics

2020 - 2022

Ranked #4 globally by QS in 2021

Relevant Coursework: Probability and Statistics, Statistical Inferences, Econometrics, Foundations of Deep Learning, Business Intelligence, Advanced Statistics, Machine Learning, Natural Language Processing, Data Visualization, Blockchain, FinTech, etc

American University of Science and Technology

Beirut, Lebanon

BS in Banking and Finance

2009 - 2014

Relevant Coursework: Risk Management, International Finance, Investment and Portfolio Analysis, Financial Derivatives, Financial Markets, and Accounting, etc

EXPERIENCE

Veepee, Paris, France

Jan 22 - Present

Data Scientist - Corporate Research Project

- Work closely to Veepees Data Science team to build and implement a model that will help the company optimize price and demand of products sold through its flash sales
- Implement Machine Learning Algorithms using different Python Packages and Libraries including but not limited to Scikit-Learn, Pandas, etc.
- Conduct weekly meetings with Veepee's various divisions to discuss the project's aspects, implementation, roadmap, and how can Veepee integrate the models into its day to day business

Banque Libano-Française, Beirut, Lebanon

Jan 18 - Aug 20

Senior Investment Advisor

- Provided financial markets advisory to individual and institutional clients (Entrepreneurs, SMEs, and Corporates) to meet financial goals and targets
- Worked closely to the sales team to bring a comprehensive financial markets advisory to the client base
- Proactively worked with the Fixed Income, Forex, and Treasury Departments to propose best investment ideas to the client base

Banque Libano-Française, Beirut, Lebanon

Jan 16 - Dec 17

Equity Research Analyst

- Conducted valuation analysis using financial modelling techniques
- Reviewed business and trade publications, annual reports, financial filings and other sources in order to gather, synthesize and interpret data on companies to be covered
- Implemented the ETF list project; issuance and follow-up on a list of more than 15 thematic ETFs

Banque Libano-Française, Beirut, Lebanon

Jul 15 - Dec 15

Equities and Derivatives Broker

- Placed equity and derivatives trades, provided quotes and facilitated discussions regarding equity markets, international markets and economic condition
- Developed new client relationships with prospective customers by offering transparent agreements and presenting them with the most beneficial investment ideas possible
- Continually ensured client satisfaction with a high likelihood to recommend by enhancing service, improving processes, and resolving complaints and inquiries

CERTIFICATES

- Chartered Financial Analyst (CFA), **CFA Institute: 2019**
- Financial Risk Management (FRM), **GARP: 2017**

LANGUAGE AND SKILLS

Languages

Fluent in English; Native in Arabic; Elementary in French

Computer Skills

Python, C++, R studio, Tableau, ggplot2, MySQL, BigQuery, Pandas, PySpark, Scikit Learn, TensorFlow
Numpy, MS Office, Google Slides, Bloomberg, Matplotlib

Soft Skills

Time Management, Teamwork, Communication, Problem Solving, Leadership, Accountability, Detail Oriented,
Business Acumen, Commercial Awareness

Technical Skills

Financial Modelling, Data Analytics, Predictive Analytics, Asset Management, Equity Analysis

ACTIVITIES AND INTERESTS

- Volunteering: Volunteered consultant with Injaz Lebanon (JA Worldwide)
- Sports: Practicing sports since 15 years
- Fishing
- Motor Sports enthusiast